



Customer Profile: **Activ8 Solar Energies** is well on their way to their goal of helping Ireland reach its 2030 carbon offset targets with over 10,000+ installations across Ireland since 2007. **frevvo** is proud to be a part of that mission by helping administrative processes “go green.”

frevvo Helps Ireland ‘Go Green’ with Activ8 Solar Energies

Activ8 uses workflows to reduce paper, increase efficiency and support their mission to reduce Ireland’s carbon footprint.

Business Situation: Sales and Installation teams that conduct Solar Home Visits in the field had piles of paperwork to assess solar solution readiness and comply with regulations. These forms, filled out by the Salesperson in the customer’s home, were then mailed to the office staff who had to manually enter them in a data management system. Missing forms or mistakes could slow the process down.

“frevvo is positive for all aspects of our business. Our installation team is very happy that they don’t have to carry a lot of paperwork and fill it in, and there is no follow up work in the office after their day is complete. Our workflows speed everything up.”

- Nerijus Pauza, IT Manager


Solution Summary: Using **frevvo** Live Forms Cloud, Activ8 created a Customer Order Workflow that is completed by sales representatives using tablets in the field. The workflow’s business rule calculations provide accurate price and materials estimates and inform customers if they are eligible for grants. During the home visit, customers can sign their agreement, link to a payment processor, and have all details instantly emailed to them, while forms are simultaneously emailed to the office for processing. Lost paperwork and errors are a thing of the past, and the reduction in paper and miles travelled supports Activ8’s green mission!

Key Features:

- **Responsive** forms look great and are easy to use on tablets for use in the field. **frevvo**’s Save on Navigate feature prevents data from being lost even in areas with limited connectivity.
- **Built-in calculations** provide accurate quotes for customers and info for installers.
- **Customized emails** automatically send receipts to customers, commission details to salespeople, payment and provisioning info to the office in a timely manner.
- A **link** to the payment processor within the workflow allows instant transactions.
- Data maps to **custom, branded PDF forms** that meet company and government standards.

Benefits:

- Reduced paper and travel supports Activ8’s mission to improve carbon footprint.
- Instantaneous email allows faster, more accurate processing than snail mail.
- Workflows make it easy to close sales and get solar solutions to more customers across Ireland.
- The **frevvo** Live Forms Cloud gets regular, automatic updates with new features and enhancements.

Visit them at activ8energies.com. 

frevvo is visual, drag-and-drop workflow software to quickly transform inefficient manual processes into automated workflows at affordable cost. Connect your people, data and systems. Together with our partners, we are committed to helping you achieve success via our Customer Success Team that includes world-class support, services and training. To learn more, please visit <http://www.frevvo.com>, contact us at info@frevvo.com or call 203.208.3117.